

Financial Crime Risks in Trade Finance

Trade Based Money Laundering – In The Spotlight

- The World Trade Organisation estimates that between 80% and 90% of global international commerce depends on trade financing. High volumes of transactions with multiple parties in numerous territories, but with a lack of automation, create major financial crime risks.
- The risks of fraud, money laundering, terrorist funding and sanctions breaches have been recognised by regulators worldwide and they are increasingly turning their attention to this complex area.
- In the UK, there have been a number of major regulatory reviews and interventions
 (including Skilled Person reviews) where trade finance has been identified as a major
 area of concern. Comprehensive guidance was published by the UK Financial Conduct
 Authority (FCA) in 2013 and the FCA are becoming increasingly concerned that this is still
 not being followed by many international trade finance providers.
- The focus of regulators has traditionally been more on client due diligence but they are now looking much more closely at transactional due diligence.
- Many commentators believe that cryptocurrencies, artificial intelligence and blockchain technologies will have a material impact on managing the risk in trade finance. However, in the meantime, many firms remain vulnerable to regulatory action, including enforcement, for failure to manage this risk.



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Components of a Financial Crime Framework



Risk Assessment—The Approach

Whilst the exact approach to a Risk Assessment will vary dependent on the firm, the following steps will need to be considered in the Risk Assessment methodology.



Illustrative First Line of Defence Financial Crime Controls

Controls and checks identified below will need to be applied on a risk-based approach



Top 10 Self-Assessment Questions

Is Senior Management within your firm actively involved in the firms approach to managing financial crime risks in trade finance?

Does your firm have a documented trade finance risk assessment – and is it regularly reviewed?

Does your firm have a risk-based approach to transactional due diligence?

Does the first line of defence in the firm have tailored training (in addition to standard/generic enterprise-wide AML / sanctions training)?

Does the firm have the appropriate red flags, supported by clearly defined escalation processes?

Does the firm have appropriate management information to demonstrate that all relevant financial crime controls are operating effectively?

Is there a specialist team conducting the financial crime transaction controls – or is this activity undertaken within operations?

When were the firm's transactional financial crime policy and procedures last reviewed and refreshed?

How confident are you that the FCA guidance set out in Thematic Review 13/3 is complied with in your business?

How effective are the three lines of defence in managing financial crime risk within trade finance?

Case Study

ne Situation

The London branch of a global investment bank was subject to an FCA S166 Review.

Multiple financial crime failings were identified and a major branch-wide remediation programme was established.

Trade finance was identified as a business area where multiple recommendations were made for remedial action.

Remedial actions would be subject to review in a follow-up 166 visit.

There was an acute shortage of subject matter expertise available in the branch. mplication

The branch voluntarily agreed to suspend all trade finance business, pending the resolution of the key \$166 findings.

Initial estimates/plans indicated that this would take at least one year to complete.

Trade finance was also dependent on the resolution of other projects within the remediation programme, for example KYC refresh. **GP Solution**

TGP quickly deployed a team of 10 subject matter experts, led by a Partner who has been an approved Skilled Person on financial crime.

The team designed and undertook a risk assessment of the business, reviewed the operating model and financial crime policy and procedures, designed new training and retrained new FC staff.

TGP worked with the FCA to allow the business to open six months earlier than anticipated. This was due to close liaison with the FCA and Skilled Person.

How Can TGP Help?

TGP's senior team have led global projects, many of the services are interlinked:

Regulatory Compliance

- Regulatory advisory services
- Remediation support following regulatory intervention
- Support for regulatory reviews
- Managing regulatory relationships

Operational Implementation

- Project and programme management
- Stakeholder engagement senior management, tax, legal, compliance, financial crime, risk, audit
- Implementation of FC risk assessment methodology
- Systems implementation support

Process Design and Controls

- Process improvement
- Gap analysis of how effectively your firm meets industry guidance and standards
- Build appropriate and proportionate FC systems and controls
- Policy and procedure design, implementation and testing
- Operating model design and implementation
- Workflow design
- Management Information design and implementation
- Design and delivery of tailored training
- Independent assurance

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Why Temple Grange Partners?

Temple Grange Partners (TGP) is a global practitionercentred compliance, risk and regulatory consultancy firm.

We provide advisory, assurance and specialist resource augmentation services to our global clients, delivered through a highly experienced professional team that bring decades of specialist experience in managing complex risk, compliance and regulatory engagements.

TGP has recently led a major programme of remediation work around trade finance financial crime controls under close regulatory scrutiny.

TGP has been specifically designed to be able to address labour-intensive/ time-sensitive engagements through a model that is agile, client-centred, responsive and rapidly scalable.

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